



Why is
Nick Pavlou
from Q Despatch
Smiling?

Licensed Operators often ask: What benefits are there in being a Graded LPHCA Company? Well Nick Pavlou of Q Despatch who are Platinum Members can give you over One Thousand Two Hundred and Fifty reasons per annum.

The answer to the question: **Why is Nick Pavlou of Q Despatch smiling?** Is two fold, firstly Nick got married in August to his long time girlfriend Kirsty and hearty congratulations are sent from everyone at The LPHCA.

The second reason that Nick is smiling is that he has **just saved over £1,250 in his first 12 months** using The LPHCA's telephony partner LCC. Now that buys a lot of wedding cake and even pays a considerable chunk towards the honeymoon bill.

LCC is the LPHCA's preferred supplier for telecoms and they approached 'Q Despatch' as part of a telesales and marketing exercise to LPHCA Graded Companies earlier this year.



LCC undertook the 'free telecoms audit' available to LPHCA Members and they quickly worked out that Q Despatch would make at least **£1,000 worth of savings** by switching their telecoms provision to LCC.

LCC took over the line rental and call charges from their existing supplier and **have delivered substantial savings of over £1250 in the first 12 months.**

Nick Pavlou like other members who have signed up with LCC was told that the service would require no additional equipment and that LCC would even contact his existing supplier to make the change.



Nick says:
"In our business it is imperative that we do not have any problems with our phones and I was pleased that when the transfer went ahead it was transparent and I didn't even notice the change had taken place."

The change was exactly the same as switching the Electricity or Gas, seamless, with absolutely no down time.

As Graded LPHCA Members, 'Q Despatch' were able to take advantage of the **three months free line rental** on all their lines with ongoing 12.5% line rental discounts thereafter.

"I would recommend LCC to anyone the service has been excellent and the savings substantial," says Nick Pavlou. "The whole process was so easy and because there is only a 30 day contract and no minimum monthly call spends, I had nothing to lose. In addition to the significant savings now we also have one simple itemised bill and no more paying quarterly rentals in advance resulting in better accounting and less money to pay out in advance on line rentals."

As BT engineers continue to provide the maintenance the only thing Nick had to think about was how much he would save and that has now proven to be above expectation.

As a member of the LPHCA these are some of the benefits you can take advantage of:

- Free telecoms audit (to establish the approximate savings)
- Low cost calls
- Free of charge introductory 3 month line rental, then reverting to 12.5% discount
- Network services (e.g. Call minder, call diversion etc)
- Broadband / IT products with friendly help a local call away
- Non geographical call numbers (Freephone 0800 etc.)
- Audio conferencing
- Web conferencing
- Texting services
- Per second monthly itemised billing



To register with LCC or if you would like a free, no obligation telecoms audit, please call **0800 652 2256**.

Alternatively please contact Charlie Kernan via e-mail at ckernan@lcccommunications.com

NOTE – The LPHCA also switched its telecoms to LCC last year and has made considerable savings on all telephone calls meaning vital member's resources are being maximised. In particular the 'per second' billing, which is especially cost effective on calls to mobiles, has meant that costs have been dramatically reduced.

Any member wishing to learn more please call Steve Wright on 07956 329288. Any potential new LPHCA member who wishes to join can also have a free telecoms audit by LCC upon application. In most cases the savings will be well above the cost of LPHCA membership!

"I saved over £1250 with a simple move to LCC"
Nick Pavlou from Q Despatch

